Oak Tree Housing Association Limited

Report and Financial Statements

For the year ended 31st March 2013

Registered Housing Association No.HCB137

FCA Reference No. 2232(s)

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MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2013

MANAGEMENT COMMITTEE

Jackie McKelvie
Maureen McKay
Norma Gathercole
Michael McLoone
Peter Galbraith
Margaret McKay
Eleanor McMichael
Sandra Harrison
Annette Bowman
Sarah Murphy

Chairperson Vice Chairperson Secretary

Colin Campbell Sandra Rorison June Glancy

Appointed 19/06/2012 Co-optee

Brian Purdie

Resigned 25/02/2013

EXECUTIVE OFFICERS

Nick Jardine Anne Culley Director Depute Director

REGISTERED OFFICE

41 High Street Greenock PA15 1NR

AUDITORS

Alexander Sloan Charetered Accountants 38 Cadogan Street Glasgow G2 7HF

BANKERS

Royal Bank of Scotland Cathcart Street Greenock PA15 1BA

SOLICITORS

Patten & Prentice 2 Ardgowan Square Greenock PA16 8PP

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

The Management Committee presents its report and the Financial Statements for the year ended 31st March 2013.

Legal Status

The Association is a registered non-profit making organisation under the Industrial and Provident Societies Act 1965 No.2232(s). The Association is constituted under its Rule Book.

Principal Activities

The principal activities of the Association are the provision and management of affordable rented accommodation.

Review of Business and Future Developments

In October 2012 we established a Group Structure with Cloch Housing Association joining and becoming a subsidiary within the Oak Tree Housing Association Group. Subsequently we introduced significant changes most prominently the establishment of a Group Finance Services team providing services to both Associations. In addition three Oak Tree Board Members joined the Cloch HA Board as Cloch strengthened their governance capability.

These steps, we believe, will give renewed confidence to the Regulator going forward and begin the process of re-establishing Cloch HA as a Low-Engagement organisation.

As part of the group a further small subsidiary was established to enable us to provide services to Private Landlords and cooperate with the Local Authority to bring vacant private sector properties back to a lettable standard. The Association now offers a management, maintenance and letting service for these properties which may be expanded in the future.

After a short hiatus Oak Tree has taken steps to re-enter the development field and has worked closely with Inverclyde Council and local representatives of the Scottish Government's Housing Investment Division to identify two projects to be completed by 2015 and a further project to start immediately thereafter.

In addition to these significant changes we, along with Cloch, Larkfield and Link H.A.s, have established a Common Housing Register operating out of a One-Stop-Shop from our premises, with support to applicants from benefits advisors, tenancy sustainability staff and the Inverclyde Council Homeless Team.

It is intended this service will expand with the identification of new premises a priority over the coming months.

All in all it has been a very busy year for the Association with significant growth and expansion of the services we provide. It is anticipated that in the coming year we will concentrate on ensuring our core business and these new services will be delivered to the highest level.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

Management Committee and Executive Officers

The members of the Management Committee and the Executive Officers are listed on Page 1.

Each member of the Management Committee holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Management Committee.

Statement of Management Committee's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Management Committee must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Committee are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's auditors are aware of that information.

REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2013

Statement on Internal Financial Control

The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- the maintenance of proper accounting records;
- the safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and the Management Committee to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate;
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
- the Management Committee receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any
 weaknesses identified through internal or external audit reports.

Donations

During the year the Association made charitable donations amounting to £50 (2012 - £250).

Auditors

A resolution to re-appoint the Auditors, Alexander Sloan, Chartered Accountants, will be proposed at the Annual General Meeting.

By order of the Management Committee

Mosma Statherole NORMA GATHERCOLE

Secretary

05 September 2013

REPORT BY THE AUDITORS TO THE MANAGEMENT COMMITTEE OF OAK TREE HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 4 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

Basis of Opinion

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on Page 4 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN
Chartered Accountants

GLASGOW 05 September 2013 We have audited the financial statements of Oak Tree Housing Association Limited for the year ended 31st March 2013 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Management Committee and Auditors

As explained more fully in the Statement of Management Committee's Responsibilities, the Association's Management Committee are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Management Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

Opinion on the financial statements

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31st March 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements 2012.

Matters on which we are required to report by exception

We are required to report to you if, in our opinion:

- the information given in the Management Committee's Report is inconsistent with the financial statements.
- proper books of account have not been kept by the Association in accordance with the requirements of the legislation.
- a satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF OAK TREE HOUSING ASSOCIATION LIMITED

Matters on which we are required to report by exception (contd.)

- the Income and Expenditure Account to which our report relates, and the Balance Sheet are not in agreement with the books of the Association.
- · we have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

ALEXANDER SLOAN

Chartered Accountants Statutory Auditors

GLASGOW

05 September 2013

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2013

| | Notes | £ | 2013 £ | £ | 2012 £ |
|--|-------|-----------|-------------|-----------|-------------|
| TURNOVER | 2. | | 7,049,140 | | 6,689,295 |
| Operating Costs | 2. | | (4,831,933) | | (4,227,822) |
| OPERATING SURPLUS | 9. | | 2,217,207 | | 2,461,473 |
| Gain On Sale Of Housing Stock | 7. | 54,863 | | 54,360 | |
| Exceptional Item | 22. | - | | (4,068) | |
| Interest Receivable and Other Income | | 91,898 | | 59,884 | |
| Interest Payable and Similar Charges | 8. | (909,659) | | (947,419) | |
| | | | (762,898) | | (837,243) |
| SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION | | | 1,454,309 | | 1,624,230 |
| Tax on surplus on ordinary activities | 10. | | (18,285) | | (11,977) |
| SURPLUS ON ORDINARY ACTIVITIES AFTER TAXATION | | | 1,436,024 | | 1,612,253 |

All amounts relate to continuing activities. Historical cost surpluses and deficits are identical to those shown in the accounts.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

| | 2013 £ | 2012 £ |
|---|-----------|-----------|
| Surplus for the financial year | 1,436,024 | 1,612,253 |
| Prior year adjustment | <u>-</u> | 487,474 |
| Total gains recognised since last annual report | 1,436,024 | 2,099,727 |

| BALANCE SHEET AS AT 31st MARCI | H 201 | 3 | | | |
|--|----------------------------|--------------------------|--|--------------------------|--|
| | Notes | £ | 2013 £ | £ | 2012 £ |
| TANGIBLE FIXED ASSETS Housing Properties - Depreciated Cost Less: Social Housing Grant : Other Public Grants | 11.(a) 11.(a) 11.(a) | 1 | 121,853,191 (90,264,131) (392,800) | _ | 122,973,363 (91,065,282) (392,800) |
| Other fixed assets | 11.(b) |) | 31,196,260 680,812 | _ | 31,515,281 701,200 |
| Other fixed dooses | | ****** | 31,877,072 | | 32,216,481 |
| FIXED ASSET INVESTMENTS Investment in subsidiaries Shared Equity Cost Shared Equity Grant | 21. 21. 21. | 1,460,645 (1,460,645) | - | 1,516,626 (1,516,626) | - |
| DEBTORS: Amounts falling due after more than one year | 12. | | 2,000,000 | | 2,000,000 |
| CURRENT ASSETS Debtors Cash at bank and in hand | 13. | 420,331 3,840,733 | | 350,004 3,130,668 | |
| CREDITORS: Amounts falling due within one year | 14. | 4,261,064 (2,010,267) | | 3,480,672 (2,189,683) | |
| NET CURRENT ASSETS | | | 2,250,797 | _ | 1,290,989 |
| TOTAL ASSETS LESS CURRENT LIABILITIE | ES | _ | 36,127,870 | | 35,507,470 |
| CREDITORS: Amounts falling due after more than one year | 15. | | (21,425,570) | | (22,241,195) |
| NET ASSETS | | - | 14,702,300 | . - | 13,266,275 |
| CAPITAL AND RESERVES Share Capital Designated Reserves Revenue Reserves | 17. 18.(a) 18.(b) | | 476 7,649,426 7,052,398 | _ | 475 7,331,325 5,934,475 |
| | | 25 | 14,702,300 | 1000 | 13,266,275 |

The Financial Statements were approved by the Management Committee and signed on their behalf on 05 September 2013.

rperson Committee

Morna Spatherall Secretary

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2013

| | Notes | £ | 2013 £ | £ | 2012 £ |
|--|-------|---|-----------|---|-------------|
| Net Cash Inflow from Operating Activites | 16. | | 3,046,741 | | 3,523,152 |
| Returns on Investment and Servicing of Finance Interest Received Interest Paid | | 91,898 (909,659) | | 59,884 (947,419) | |
| Net Cash Outflow from Investment and Servicing of Finance | : | | (817,761) | | (887,535) |
| Taxation Corporation Tax Paid | | (11,977) | | (5,108) | |
| Net Cash Outflow from Taxation | | | (11,977) | | (5,108) |
| Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Social Housing Grant Repaid Other Grants Received Proceeds on Disposal of Properties Proceeds on Disposal of Other Fixed Assets | | (940,697) (14,519) 178,467 (28,914) - 93,068 | | (4,510,619) (42,689) 3,436,702 (27,173) 382,745 | |
| Net Cash Outflow from Capital Expenditure and Financial Investment | | | (712,595) | | (761,034) |
| Net Cash Inflow before use of Liquid Resources and Financing | | | 1,504,408 | | 1,869,475 |
| Management of Liquid Resources Change in short term deposits with banks | | | - | | - |
| Financing Loan Advanced to another RSL Loan Redemption Payments Loan Principal Repayments Share Capital Issued | | - - (794,357) 14 | | (2,000,000) (627,739) 22 | |
| Net Cash Outflow from Financing | | | (794,343) | | (2,627,717) |
| Increase / (decrease) in Cash | 16. | | 710,065 | | (758,242) |

NOTES TO THE FINANCIAL STATEMENTS

1 PRINCIPAL ACCOUNTING POLICIES

Basis Of Accounting

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010, and on the historical cost basis. They also comply with the Determination of Accounting Requirements 2012. A summary of the more important accounting policies is set out below.

Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable.

Retirement Benefits

The Association participates in the Scottish Housing Association Defined Benefits Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

Valuation Of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 11. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

| Component | Useful Economic Life |
|---|--|
| Structure Kitchens Bathrooms Radiators & Pipes Windows External Render Internal Doors External Doors Extractor Fans Roofs Door Entry Systems Rewire | Useful Economic Life 50 years 20 years 20 years 30 years 40 years 40 years 40 years 20 years 10 years 40 years 30 years |
| Parking Areas Play Areas Kitchen Doors | 30 years 5 years 10 years |
| Boiler & Flush | 15 years |

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Depreciation And Impairment Of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises
Commercial Property

- 2% Straight Line
- 2% Straight Line

Furniture and Fittings Computer Equipment - 20% Reducing Balance

Office Equipment

- 25% Straight Line/Reducing Balance

- 20% Reducing Balance

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with the grant received.

Taxation

The Association only pays Corporation Tax on interest received.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

Capitalisation Of Development Overheads

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

Development Interest

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

Designated Reserves

The Association has designated part of its reserves to meet its long term obligations.

The Cyclical Maintenance Reserve has been designated to meet future repair and maintenance obligations which are cyclical in nature. These are carried out in accordance with a planned programme of works.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which at least maintains their residual values in prices prevailing at the time of acquisition and construction.

Property Development Cost

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

Housing Property Managed By Agents

Where a third party manages the Association's housing property the accounting treatment reflects the substance of the transactions. The property is only excluded if the rights and obligations associated with the scheme has been transferred to the third party.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

| | | | 2013 | | 2012 | |
|------------------|-------|-----------|-----------|-----------|---------------------|-----------|
| | | | | Operating | | Operating |
| | | | Operating | Surplus / | Operating | Surplus / |
| | Notes | Turnover | Costs | (Deficit) | Turnover Costs | (Deficit) |
| | | £ | £ | £ | ££ | £ |
| Social Lettings | 3. | 6,692,014 | 4,435,226 | 2,256,788 | 6,338,167 3,920,596 | 2,417,571 |
| Other Activities | 4. | 357,126 | 396,707 | (39,581) | 351,128 307,226 | 43,902 |
| Total | | 7,049,140 | 4,831,933 | 2,217,207 | 6,689,295 4,227,822 | 2,461,473 |

| | General | | | | |
|---|-----------|-----------|-----------|-----------|-----------|
| | Needs | Supported | Shared | 2013 | 2012 |
| | Housing | Housing | ownership | Total | Total |
| | £ | £ | £ | £ | £ |
| Income from Lettings | | | | | |
| Rent Receivable Net of Identifiable Service Charges | 6,044,485 | 195,260 | 240,909 | 6,480,654 | 6,121,736 |
| Service Charges Receivable | 100,748 | 31,196 | 7,784 | 139,728 | 97,222 |
| Gross Rents Receivable | 6,145,233 | 226,456 | 248,693 | 6,620,382 | 6,218,958 |
| Less: Rent losses from voids | 13,565 | | | 13,565 | 16,007 |
| Net Rents Receivable | 6,131,668 | 226,456 | 248,693 | 6,606,817 | 6,202,951 |
| Revenue Grants from Scottish Ministers | 85,197 | - | = | 85,197 | 135,216 |
| Revenue Grants From Local Authorities and Other Agencies | | | | - | - |
| Total Income From Social Letting | 6,216,865 | 226,456 | 248,693 | 6,692,014 | 6,338,167 |
| Expenditure on Social Letting Activities | | | | | |
| Service Costs | 120,281 | 2,194 | 5,924 | 128,399 | 116,803 |
| Management and maintenance administration costs | 1,525,316 | 1,897 | 44,564 | 1,571,777 | 1,443,496 |
| Reactive Maintenance | 880,300 | 12,750 | - | 893,050 | 928,967 |
| Bad Debts - Rents and Service Charges | 58,390 | - | | 58,390 | 84,873 |
| Planned and Cyclical Maintenance, including Major Repairs | 372,070 | 3,236 | - | 375,306 | 218,435 |
| Depreciation of Social Housing* | 1,359,955 | 14,285 | 34,064 | 1,408,304 | 1,128,022 |
| Operating Costs of Social Letting | 4,316,312 | 34,362 | 84,552 | 4,435,226 | 3,920,596 |
| Operating Surplus on Social Letting Activities | 1,900,553 | 192,094 | 164,141 | 2,256,788 | 2,417,571 |
| 2012 | 2,139,191 | 112,271 | 166,109 | | |

^{*}Includes loss on replacement of housing property components of £208,360.

OAK TREE HOUSING ASSOCIATION LIMITED

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

| | | | | | | | | Oppration | Operation |
|---|-----------|---------|------------|---------|----------|-----------|-----------|-------------|-------------|
| | Grants | | | | | | | Operating | Shalling |
| | From | Other | Supporting | | | Operating | Operating | Surplus | Surplus |
| | Scottish | Revenue | People | Other | Total | Costs | Costs | / (Deficit) | / (Deficit) |
| | Ministers | Grants | Income | Income | Turnover | Bad Debts | Other | 2013 | 2012 |
| | ы | ત્મ | ਜ | £ | ਜ | £ | ч | Ċij | Э |
| Wider Role Activities | 9,643 | 1 | , | | 9,643 | ı | 41,705 | (32,062) | (2,582) |
| Factoring | , | • | 1 | 97,377 | 97,377 | 30,222 | 105,308 | (38,153) | 220 |
| Agency / Management services for other RSLs | • | ı | ı | 79,037 | 79,037 | , | 77,906 | 1,131 | ı |
| Other Agency or Management Services | • | 1 | • | F | 1 | r | 1 | ı | 6,678 |
| Commercial Property | ı | ı | ı | 23,156 | 23,156 | 1 | r | 23,156 | 24,450 |
| Lead Tenancy Income | • | 1 | | 147,913 | 147,913 | - | 141,566 | 6,347 | 14,786 |
| Total From Other Activities | 9,643 | ' | 1 | 347,483 | 357,126 | 30,222 | 366,485 | (39,581) | 43,902 |
| 2012 | 1 | 1 | 1 | 351,128 | 351,128 | 3,897 | 303,329 | 43,902 | |

| 5. OFFICERS' EMOLUMENTS | | |
|---|--|---|
| The officers are defined in s74 of the Industrial and Provident Societies Act 1965 as the members of the Management Committee, managers or | 2013 | 2012 |
| servants of the association. | £ | £ |
| Aggregate Emoluments payable to Officers with Emoluments greater than £60,000 (excluding Pension Contributions) | 141,786 | 129,409 |
| Pension contributions made on behalf on Officers with emoluments greater than $\pounds 60,\!000$ | 13,448 | 12,248 |
| Emoluments payable to Chief Executive (excluding pension contributions) | 76,308 | 68,609 |
| The number of Officers, including the highest paid Officer, who received emolur contributions) over £60,000 was in the following ranges:- | nents (exclud | ling pension |
| | Number | Number |
| £60,001 to £70,000 | 1 | 2 |
| £70,001 to £80,000 | 1 | - |
| | * | |
| £70,001 to £80,000 | * | - |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION | 1 | - |
| £70,001 to £80,000 | 2013 | 2012 |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION The average monthly number of full time equivalent persons employed | 2013 No. | 2012 No. |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION The average monthly number of full time equivalent persons employed during the year was | 2013 No. 34 | 2012 No. 28 |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION The average monthly number of full time equivalent persons employed during the year was The average total number of Employees employed during the year was | 2013 No. 34 38 £ 905,605 | 2012 No. 28 31 £ 859,248 |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION The average monthly number of full time equivalent persons employed during the year was The average total number of Employees employed during the year was Staff Costs were: Wages and Salaries Social Security Costs | 2013 No. 34 38 £ 905,605 67,074 | 2012 No. 28 31 £ 859,248 63,108 |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION The average monthly number of full time equivalent persons employed during the year was The average total number of Employees employed during the year was Staff Costs were: Wages and Salaries Social Security Costs Other Pension Costs | 2013 No. 34 38 £ 905,605 67,074 167,799 | 2012 No. 28 31 £ 859,248 63,108 156,246 |
| £70,001 to £80,000 6. EMPLOYEE INFORMATION The average monthly number of full time equivalent persons employed during the year was The average total number of Employees employed during the year was Staff Costs were: Wages and Salaries Social Security Costs | 2013 No. 34 38 £ 905,605 67,074 | 2012 No. 28 31 £ 859,248 63,108 |

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

| 7. GAIN ON SALE OF HOUSING STOCK | | |
|--|----------------|---------------------------------------|
| | 2013 £ | 2012 £ |
| Sales Proceeds | 93,068 | 92,745 |
| Cost of Sales | 38,205 | 38,385 |
| Gain On Sale Of Housing Stock | 54,863 | 54,360 |
| 8. INTEREST PAYABLE | | |
| | 2013 | 2012 |
| On Bonk Loons & Overdusth | £ | £ |
| On Bank Loans & Overdrafts On Other Loans | 909,659 | 947,419 |
| On Other Loans | | |
| | 909,659 | 947,419 |
| Less: Interest Capitalised | | - |
| | 909,659 | 947,419 |
| Interest incurred in the development period of housing properties which has income and expenditure account amounted to £0 (2012 £0). | s been written | off to the |
| 9. SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION | | |
| | 2013 | 2012 |
| Surplus on Ordinary Activities before Taxation is stated after charging:- | £ | £ |
| Depreciation - Tangible Owned Fixed Assets | 1,234,881 | 1,163,175 |
| Auditors' Remuneration - Audit Services | 8,988 | 10,562 |
| - Other Services | 4,620 | 5,061 |
| Operating Lease Rentals - Other | 6,107 | 10,014 |
| 10. TAX ON SURPLUS ON ORDINARY ACTIVITIES | | |
| | 2013 | 2012 |
| (i) Analysis of Charge in Year | £ | £ |
| Current Tax: UK Corporation Tax on surplus on ordinary activities | 18,285 | 11,977 |
| Adjustments in respect of previous years | - | - |
| Total Current Tax (Note 10(ii)) | 18,285 | 11,977 |
| (ii) Factors affecting tax charge for period | | · · · · · · · · · · · · · · · · · · · |
| The tax assessed for the period is lower than the standard rate of | | |
| Corporation Tax in the U.K. (20%). The differences are explained below: | | |
| Surplus on ordinary activities before tax | 1,454,309 | 1,624,230 |
| Surplus on ordinary activities multiplied by standard | | |
| rate of Corporation Tax in the U.K. of 20%(2012:20%) | 290,862 | 324,846 |
| Effects of: Surplus not subject to tax | (272,577) | (312,869) |
| | | |

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS

| a) Housing Properties | Housing Properties Held for Letting £ | Housing Properties In course of Construction £ | Completed Shared Ownership Properties £ | Total £ |
|---|--|--|---|---|
| COST As at 1st April 2012 Additions Disposals Schemes Completed | 121,589,244 908,094 (1,206,372) 1,824,953 | 1,605,543 219,410 - (1,824,953) | 6,520,466 | 129,715,253 1,127,504 (1,206,372) |
| As at 31st March 2013 | 123,115,919 | - | 6,520,466 | 129,636,385 |
| DEPRECIATION As at 1st April 2012 Charge for Year Disposals | 6,609,068 1,165,910 (158,670) | - - - | 132,822 34,064 | 6,741,890 1,199,974 (158,670) |
| As at 31st March 2013 | 7,616,308 | - | 166,886 | 7,783,194 |
| SOCIAL HOUSING GRANT As at 1st April 2012 Additions Disposals Schemes Completed | 85,269,815 - (801,151) 978,224 | 978,224 - - (978,224) | 4,817,243 - - - | 91,065,282 - (801,151) |
| As at 31st March 2013 | 85,446,888 | - | 4,817,243 | 90,264,131 |
| OTHER CAPITAL GRANTS As at 1st April 2012 Additions Disposals Schemes Completed | 392,800 | - - - - | - - - | 392,800 |
| As at 31st March 2013 | 392,800 | - | - | 392,800 |
| NET BOOK VALUE As at 31st March 2013 | 29,659,923 | - | 1,536,337 | 31,196,260 |
| As at 31st March 2012 | 29,317,561 | 627,319 | 1,570,401 | 31,515,281 |
| | | | | |

Additions to housing properties includes capitalised development administration costs of £nil (2012 - £65,736) and capitalised major repair costs to existing properties of £845,027 (2012 £972,195)

All land and housing properties are freehold.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 11. TANGIBLE FIXED ASSETS (Continued) | | 197 | | |
|--|-----------------------------|-------------------------|-------------------------------|---------------------|
| b) Other Tangible Assets | Commercial Property £ | Office Premises £ | Furniture & Equipment £ | Total £ |
| COST | | | | |
| As at 1st April 2012 Additions | 228,256 | 593,098 578 | 231,141 13,941 | 1,052,495 14,519 |
| Eliminated on Disposals | | - | - | - |
| As at 31st March 2013 | 228,256 | 593,676 | 245,082 | 1,067,014 |
| GRANTS RECEIVED As at 1st April 2012 Received in year Repaid on Disposal | 38,682 | - | - | 38,682 |
| As at 31st March 2013 | 38,682 | - | - | 38,682 |
| AGGREGATE DEPRECIATION As at 1st April 2012 Charge for year Eliminated on disposal | 44,032 4,565 | 79,705 11,328 | 188,876 19,014 | 312,613 34,907 |
| As at 31st March 2013 | 48,597 | 91,033 | 207,890 | 347,520 |
| NET BOOK VALUE As at 31st March 2013 | 140,977 | 502,643 | 37,192 | 680,812 |
| As at 31st March 2012 | 145,542 | 513,393 | 42,265 | 701,200 |
| 12. DEBTORS: Amounts falling due after more to | nan one year | | | |
| | | | 2013 £ | 2012 £ |
| Loan to Cloch Housing Association Ltd | | | 2,000,000 | 2,000,000 |

The loan to Cloch Housing Association Ltd is repayable 5 years from the practical completion date of the relevant development. The loan is secured over housing properties belonging to Cloch Housing Association.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

Less: Amount shown in Current Liabilities

| , | | |
|--|------------------|-----------------|
| 13. DEBTORS | | |
| | 2013 | 2012 |
| | £ | £ |
| Arrears of Rent & Service Charges | 220,123 | 190,510 |
| Less: Provision for Doubtful Debts | (150,809) | (114,585) |
| • | 69,314 | 75,925 |
| Social Housing Grant Receivable | 42,826 | 125,975 |
| Other Debtors | 308,191 | 148,104 |
| | 420,331 | 350,004 |
| | | |
| 14. CREDITORS: Amounts falling due within one year | | and confidences |
| | 2013 | 2012 |
| | £ | £ |
| Housing Loans | 671,568 | 650,299 |
| Trade Creditors | 661,221 | 897,422 |
| Rent in Advance | 324,526 | 317,818 |
| Social Housing Grant in Advance | 138,144 | 167,058 |
| Corporation Tax | 18,285 | 11,977 |
| Other Taxation and Social Security | 6,075 | 56,999 |
| Other Creditors | 190,447 | 88,110 |
| | 2,010,266 | 2,189,683 |
| At the balance sheet date there were pension contributions outstanding | of £66,095 (201 | 2 £19315) |
| 5. CREDITORS: Amounts falling due after more than one year | | |
| | 2013 | 2012 |
| | £ | £ |
| Housing Loans | 21,425,570 | |
| Housing Loans are secured by specific charges on the Association's hor repayable at varying rates of interest in instalments, due as follows:- | using properties | and are |
| Within one year | 671,568 | 650,299 |
| Between one and two years | 725,880 | 675,926 |
| Between two and five years | 2,356,536 | 2,193,015 |
| In five years or more | 18,343,154 | |
| | 22,097,138 | 22 891 494 |
| Lance American de accomina Commanda Lindrillation | 22,037,130 | 650 200 |

671,568 650,299

21,425,570 22,241,195

| 16. | CASH FLOW STATEMENT | | | | Supposed to the supposed to th |
|-----|--|--|---------------------------|---|--|
| | Reconciliation of operating surplus to net cash in operating activites | oflow from | | 2013 £ | 2012 £ |
| | Operating Surplus Depreciation and loss on component replacement Exceptional Costs Change in Debtors Change in Creditors Share Capital Written Off | | | 2,217,207 1,443,211 - (277,691) (335,973) (13) | 2,461,473 1,163,175 (4,068) (22,535) (74,879) (14) |
| | Net Cash Inflow from Operating Activites | | | 3,046,741 | 3,523,152 |
| | Reconciliation of net cash flow to movement in net debt | 2013 £ | £ | 2012 £ | £ |
| | Increase / (decrease) in Cash Cash flow from change in debt | 710,065 794,357 | | (758,242) 627,739 | |
| | Movement in net debt during year Net debt at 1st April 2012 | | 1,504,422 (19,760,826) | | (130,503) (19,630,323) |
| | Net debt at 31st March 2013 | | (18,256,404) | | (19,760,826) |
| | Analysis of changes in net debt | At 01.04.12 £ | Cash Flows £ | Other Changes £ | At 31.03.13 £ |
| | Cash at bank and in hand | 3,130,668 | 710,065 | - | 3,840,733 |
| | Debt: Due within one year Due after more than one year | 3,130,668 (650,299) (22,241,195) | 710,065 794,357 | (815,626) 815,626 | 3,840,733 (671,568) (21,425,569) |
| | Net Debt | (19,760,826) | 1,504,422 | - | (18,256,404) |
| | | | | | |

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 17. SHARE CAPITAL | |
|---|------|
| Shares of £1 each Issued and Fully Paid | £ |
| At 1st April 2012 | 475 |
| Issued in year | 14 |
| Cancelled in year | (13) |
| At 31st March 2013 | 476 |

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

| (a) Designated Reserves | Cyclical Maintenance £ | Major Repairs £ | Tota |
|--|------------------------------|-----------------------|-----------|
| At 1st April 2012 | 2,551,973 | 4,779,352 | 7,331,32 |
| Transfer to / (from) Revenue Reserves | 321,132 | (3,031) | 318,10 |
| At 31st March 2013 | 2,873,105 | 4,776,321 | 7,649,420 |
| (b) Revenue Reserves | | | Tota |
| At 1st April 2012 | | | 5,934,47 |
| Surplus for the year | | | 1,436,02 |
| Transfer (to) / from Designated Reserves | | | (318,10 |
| At 31st March 2013 | | | 7,052,39 |

| 2013 | 2012 |
|-------|--------------------------------|
| No. | No. |
| 839 | 825 |
| 865 | 868 |
| 108 | 108 |
| 24 | 24 |
| 1,836 | 1,825 |
| | No. 839 865 108 24 |

Housing Units owned by the Association but managed by another body:

| Name of Provider | No of Units | | ds Payable to vider | |
|------------------------|-------------|------|------------------------|------|
| Name of Flovider | 2013 | 2012 | 2013 | 2012 |
| | 20.0 | 2012 | £ | £ |
| Social Work Department | 12 | 12 | _ | - |

NOTES TO THE FINANCIAL STATEMENTS (Continued)

20. RELATED PARTY TRANSACTIONS

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Management Committee is summarised as follows:

9 members are tenants of the Association

4 members are factored owners

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

Please refer to Note 21 for details of transaction the Association and its subsidiary.

21. FIXED ASSET INVESTMENT

| Shared Equity Properties | 2013 £ | 2012 £ |
|---|------------------------|------------------------|
| Development Cost of Shared Equity Property Less: Grants Receivable | 1,460,645 1,460,645 | 1,516,626 1,516,626 |
| | | |
| Investments in Subsidiaries As at 31 March 2013 | 1 | - |

The Association has a 100% owned subsidiary Oak Tree Housing Initiatives Ltd. The relationship between the Association and its subsidiary is set out in an independence agreement between both parties.

The aggregate amount of capital and reserves and the results of Oak Tree Housing Initiatives Ltd for the year ended 31st March 2013 were as follows:

| | 2013 | 2012 |
|--------------------|---------|------|
| | £ | £ |
| Capital & Reserves | (2,865) | |
| Loss for the year | (2,866) | |

The Association has a 100% owned subsidiary Cloch Housing Association Ltd. The relationship between the Association and its subsidiary is set out in an independence agreement between both parties.

During the year the Association recharged Finance, Common Housing Register and Directorate salaries along with other services totalling £145,306 to Cloch Housing Association Ltd. In addition Oak Tree has issued a £2m loan to Cloch Housing Association Ltd, upon which they paid £65,361 interest. At the year end Oak Tree Housing Association Ltd had £74,237 due from Cloch Housing Association Ltd.

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2013

NOTES TO THE FINANCIAL STATEMENTS (Continued)

22. EXCEPTIONAL ITEM

During the previous two years, substantial legal and professional costs of £4,068 (2011 - £83,786) were incurred in resolving a dispute with a development contractor.

23. CAPITAL COMMITMENTS

| | 2013 £ | 2012 £ |
|---|------------|-----------|
| Capital Expenditure that has been contracted for but has not been provided for | | |
| in the Financial Statements | | 215,515 |
| The above commitments will be financed by a mixture of public grant, private finan- | ce and the | |

The above commitments will be financed by a mixture of public grant, private finance and the Association's own resources.

| 24. COMMITMENTS UNDER OPERATING LEASES | | |
|--|--------------|-----------|
| At the year end, the annual commitments under operating leases were as follows:- | 2013 £ | 2012 £ |
| Other Expiring within one year | - | 5.332 |
| Expiring between two and five years | 7,671 | |

NOTES TO THE FINANCIAL STATEMENTS (Continued)

25. RETIREMENT BENEFIT OBLIGATIONS

General

Oak Tree Housing Association Limited participates in the Scottish Housing Association Pension Scheme (the scheme).

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme.

The Scheme offers five benefit structures to employers, namely:

- Final salary with a 1/60th accrual rate.
- Career average revalued earnings with a 1/60th accrual rate
- Career average revalued earnings with a 1/70th accrual rate
- Career average revalued earnings with a 1/80th accrual rate
- · Career average revalued earnings with a 1/120th accrual rate, contracted in

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

Oak Tree Housing Association Limited has elected to operate the final salary with a 1/60th accrual rate benefit structure for active members as at 31st March 2008 and the final salary with a 1/60th accrual rate benefit structure for new entrants from 1st April 2008.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market values. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period Oak Tree Housing Association Limited paid contributions at the rate of 9.6% of pensionable salaries. Member contributions were 9.6%.

As at the balance sheet date there were 33 active members of the Scheme employed by Oak Tree Housing Association Limited. The annual pensionable payroll in respect of these members was £868,773. Oak Tree Housing Association Limited continues to offer membership of the Scheme to its employees.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers as the scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

25. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The last formal valuation of the Scheme was performed as at 30th September 2012 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £394m. The valuation revealed a shortfall of assets compared with the value of liabilities of £304m (equivalent to a past service funding level of 56.4%).

Financial Assumptions

The financial assumptions underlying the valuation as at 30th September 2012 were as follows:

| | % p.a. |
|--|------------|
| - Investment return pre-retirement | 5.3 |
| - Investment return post-retirement - non pensioners | 3.4 |
| - Investment return post-retirement - pensioners | 3.4 |
| - Rate of Salary increases | 4.1 |
| - Rate of pension increases: RPI CPI | 2.6 2.0 |

The valuation was carried out using the SAPS (S1PA) All pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement for non-pensioners and pensioners.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

25. RETIREMENT BENEFIT OBLIGATIONS (Continued)

Valuation Results

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

| Benefit Structure | Long-term joint contribution rate (% of pensionable salaries) |
|-----------------------|---|
| Final salary - 60ths | 24.6 |
| Career average 60ths | 22.4 |
| Career average 70ths | 19.2 |
| Career average 80ths | 16.9 |
| Career average 120ths | 11.4 |

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

The trustees have recently supplied Oak Tree Housing Association with an updated contribution figure to the past service deficit. From 1 April 2014 Oak Tree Housing Association will be required to pay £226,755 per annum as a contribution to the past service deficit. This will represent an increase of 176% in Oak Tree Housing Association's contribution to the past service deficit. The deficit contribution will increase each April by 3%

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.